

**NATIONAL ASSOCIATION OF BENEFITS AND INSURANCE PROFESSIONALS ARIZONA CHAPTER**

**BUDGET JANUARY 1, 2024 - DECEMBER 31, 2024**

**APPROVED: 2/13/2024**

**TREASURER: CHARLENE HOGELAND, REBC | PRESIDENT: SHEILA PRIOR | SECRETARY: ALANA MAYER, CEBS**

**INCOME**

|                                 |           |                   |
|---------------------------------|-----------|-------------------|
| Membership Dues                 | \$        | 23,485.00         |
| Annual Sponsor Packages         | \$        | 80,000.00         |
| Ad Hoc Sponsor Packages         | \$        | 3,000.00          |
| Charity Fundraising             | \$        | 2,500.00          |
| Day at the Capitol Registration | \$        | 375.00            |
| Annual Conference               | \$        | 10,000.00         |
| <b>Total Income</b>             | <b>\$</b> | <b>119,360.00</b> |

**EXPENSES**

|                                                     |           |                   |
|-----------------------------------------------------|-----------|-------------------|
| Operations: Accounting / CPA Expenses               | \$        | 2,500.00          |
| Operations: Bank & Credit Card Fees                 | \$        | 250.00            |
| Operations: D&O Insurance                           | \$        | 2,000.00          |
| Operations: General Liability Insurance             | \$        | 2,000.00          |
| Operations: Corporation Commission Fee              | \$        | 10.00             |
| Operations: Media Expense                           | \$        | 250.00            |
| Operations: PO Box                                  | \$        | 100.00            |
| Operations: Sly Broadcasting                        | \$        | 300.00            |
| Operations: Star Chapter/Website                    | \$        | 2,000.00          |
| Operations: Taxes                                   | \$        | 750.00            |
| Operations: Zoom                                    | \$        | 500.00            |
| Board Meetings: Strategic Planning                  | \$        | 500.00            |
| Board Meetings: Leadership Training                 | \$        | 500.00            |
| Board Meetings: State Dinner Capitol Conference     | \$        | 2,000.00          |
| Board Meetings: State Dinner Annual Convention      | \$        | 2,000.00          |
| Board Meetings: State Dinner Regional Leadership    | \$        | 2,000.00          |
| Member Meetings: CE Filing Fees (Sircon)            | \$        | 1,200.00          |
| Member Meetings: Facility / Location Fees           | \$        | 500.00            |
| Member Meetings: Food & Beverage                    | \$        | 900.00            |
| Membership: New Member Orientation                  | \$        | 1,000.00          |
| Membership: Freshman Orientation                    | \$        | 2,500.00          |
| Legislative: Lobbyist                               | \$        | 5,000.00          |
| Legislative: PAC Administrative Fund                | \$        | 1,500.00          |
| Legislative: Day at the Capitol                     | \$        | 1,000.00          |
| Annual Conference                                   | \$        | 10,000.00         |
| Golf: Greens Fees                                   | \$        | 19,100.00         |
| Golf: Food & Beverage (included in Greens Fees)     | \$        | -                 |
| Golf: Printing                                      | \$        | 200.00            |
| Golf: Charity Donation                              | \$        | 2,500.00          |
| Golf: Prizes                                        | \$        | 1,000.00          |
| Golf: Other                                         | \$        | 500.00            |
| Awards: President's Gift                            | \$        | 150.00            |
| Awards: Distinguished Service Award                 | \$        | 150.00            |
| NABIP Education Foundation Donation                 | \$        | 500.00            |
| National Events: Capitol Conference DC February     | \$        | 15,750.00         |
| National Events: Annual Convention Chicago June     | \$        | 15,750.00         |
| National Events: Regional Leadership CDA, ID August | \$        | 22,500.00         |
| <b>Total Expenses</b>                               | <b>\$</b> | <b>119,360.00</b> |

\$ -